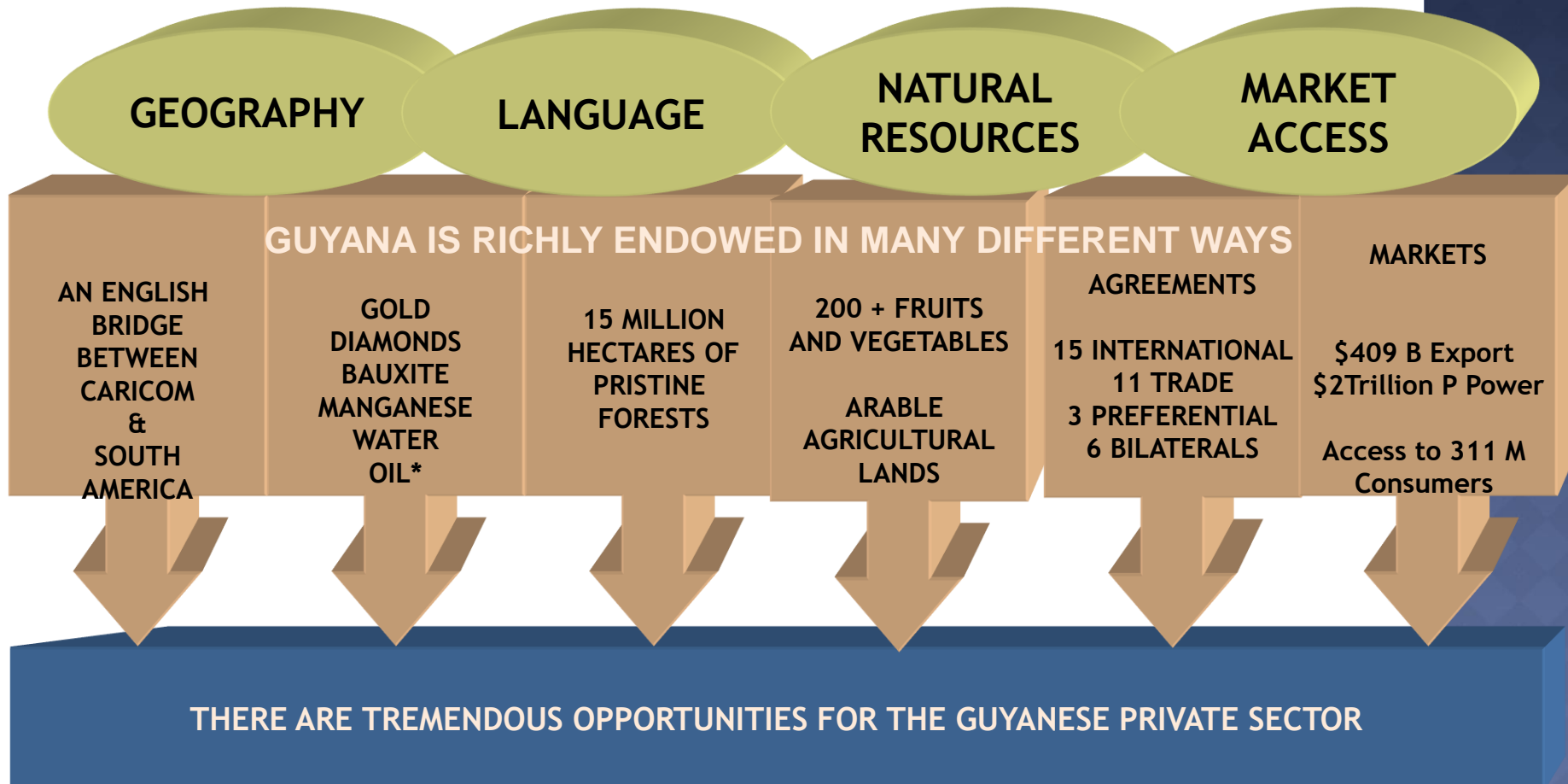


## BREA Engagement Session

# Investment Opportunities in Guyana

Eric. M. Phillips Jr.

# GUYANA HAS AN AMAZING PLATFORM OF RESOURCES FROM WHICH A STRONG PRIVATE SECTOR CAN BE DEVELOPED

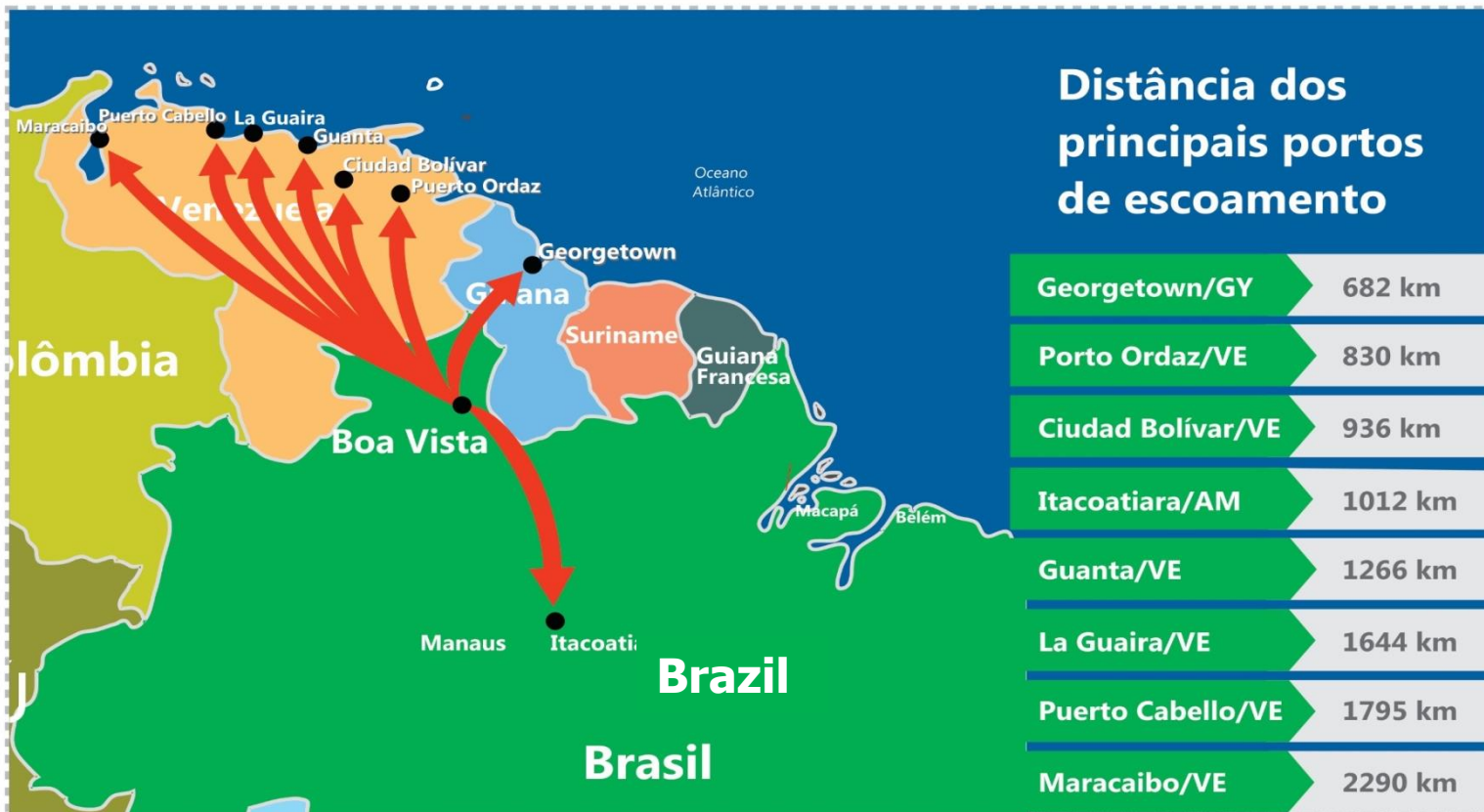


# GUYANA IS NOT WHAT WE THINK



**GUYANA  
A TRANSHIPMENT HUB**

**Distance of the  
main drain ports**



# PROJECTION

## DEEP-WATER GUYANA PORT - 2020

- ✓ **Considering the goal of soybean production of Roraima: 450 mil ton. for 2019**
- ✓ **Favorable scenario with export growth and imports – estimated average of 5% a year.**
- ✓ **Foreign Trade of Roraima until 2020 will be of US\$ 238.2 millions.**
- ✓ **Considering potential importation to Amazonas redirected to Georgetown.**
- ✓ **Potential for use of the Deep-Water Guyana Port to 2020 will be worth US\$ 7,709.2 millions , and a corresponding 2,466,000 tons of cargo transported.**

International Trade of Roraima - Maritime Modal - Projection 2020

International Trade of Roraima - Maritime Modal - Projection 2020

Business Transaction	Value (US\$ millions)	Weight (1,000 t)
Exports	228.2	451
Imports Source: CGEES/SEPLAN	10	25
Total	238.2	476

Use of Deep-Water Guyana Port to Brazilian Trade - Projection 2020

Business Transaction	Value (US\$ millions)	Weight (1,000 t)
Exports	253.2	469
Imports	7,456	1,996
Total Source: CGEES/SEPLAN	7,709.2	2,465

## TRADE IMBALANCES

# IMPORT EXPORT ANALYSES

COUNTRY	EXPORTS	IMPORTS	DIFFERENCE
GUYANA	1.69 B	1.98 B	-0.28B
BARBADOS	0.89B	5.63B	-4.74B
JAMAICA	1.80B	6.44B	-4.64B
TRINIDAD	11.80B	5.06B	6.74B
BRAZIL	247.0B	223.0B	24.0B
RUSSIA	470.0B	324.0B	146.0B
INDIA	275.0B	448.0B	-173.0B
CHINA	2.12T	1.41T	71.0T
S.AFRICA	116.0B	117.0B	-1.0B
USA	1.23T	1.80T	-0.53T

# FOOD AND WATER ARE STRATEGIC GLOBAL ISSUES?

## DID YOU KNOW?

The **GLOBAL FOOD SYSTEM** has Profound Implications on the environment, and producing more food than is consumed only exacerbates the pressures, some of which follow

Globally, 9 per cent of the freshwater resources are withdrawn,  
**70%**  
of this by irrigated agriculture

Agriculture and land use changes like deforestation contribute to more than  
**30%**  
of total global greenhouse gas emissions

More than 20 per cent of all cultivated land,  
**30%**  
of forests and 10 per cent of grasslands are undergoing degradation

Globally, the agri-food system accounts for nearly  
**30%**  
of end-user available energy

Overfishing and poor management contribute to declining numbers of fish, some  
**30%**  
of marine fish stocks are now considered overexploited

© SHUTTERSTOCK @ UNEP



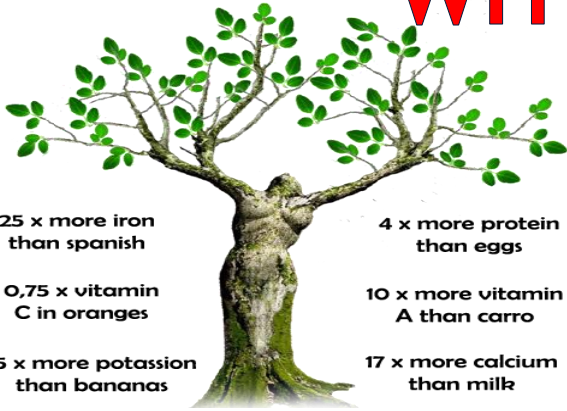
**GUYANA HAS OVER 200 FRUITS, VEGETABLES AND HERBS.....WE SHOULD BE THE FOODBASKET OF THE CARIBBEAN**







# WHY MORINGA?



25 x more iron than spanish

0,75 x vitamin C in oranges

15 x more potassion than bananas

4 x more protein than eggs

10 x more vitamin A than carro

17 x more calcium than milk





# Pielde Magica



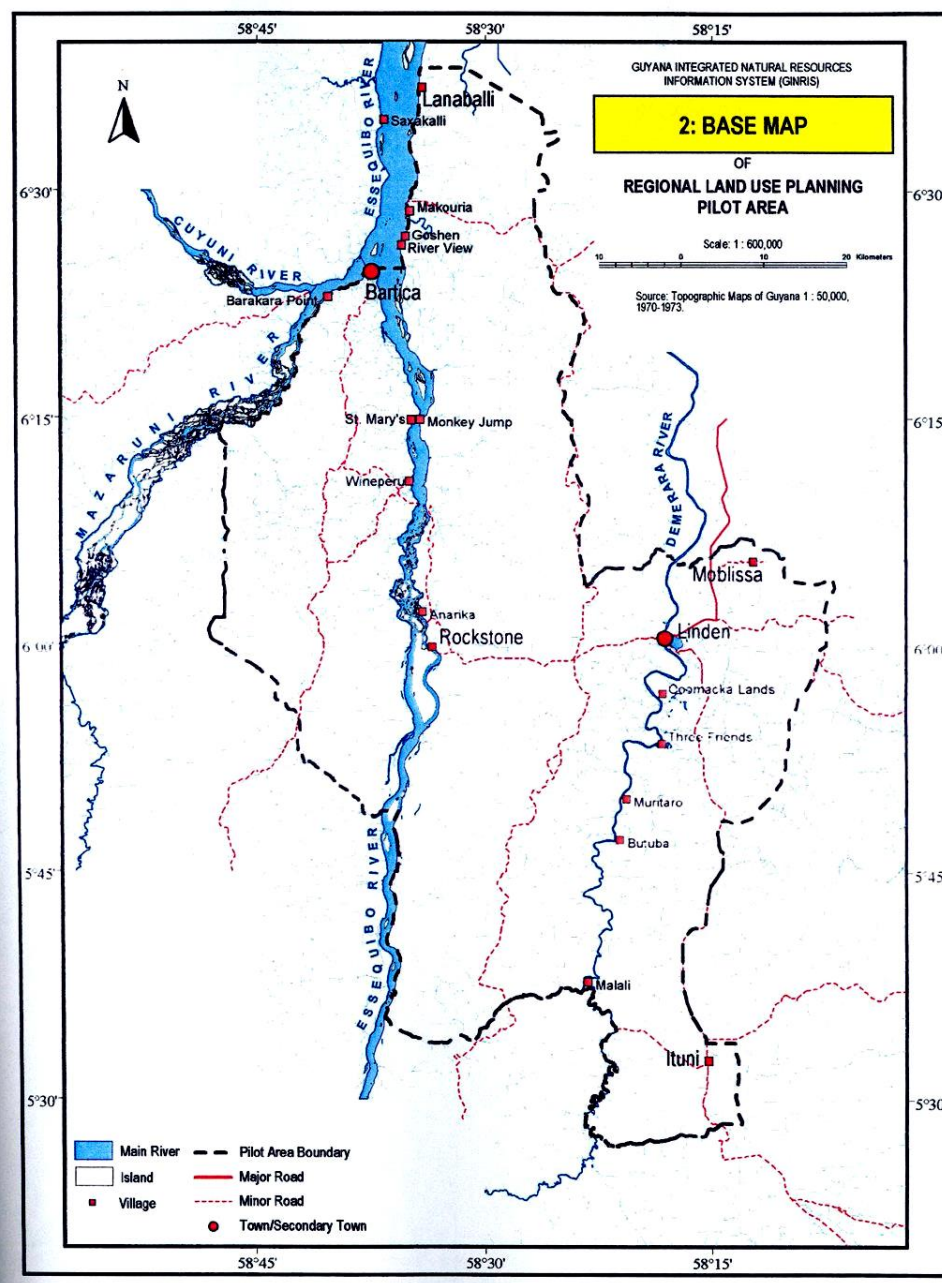
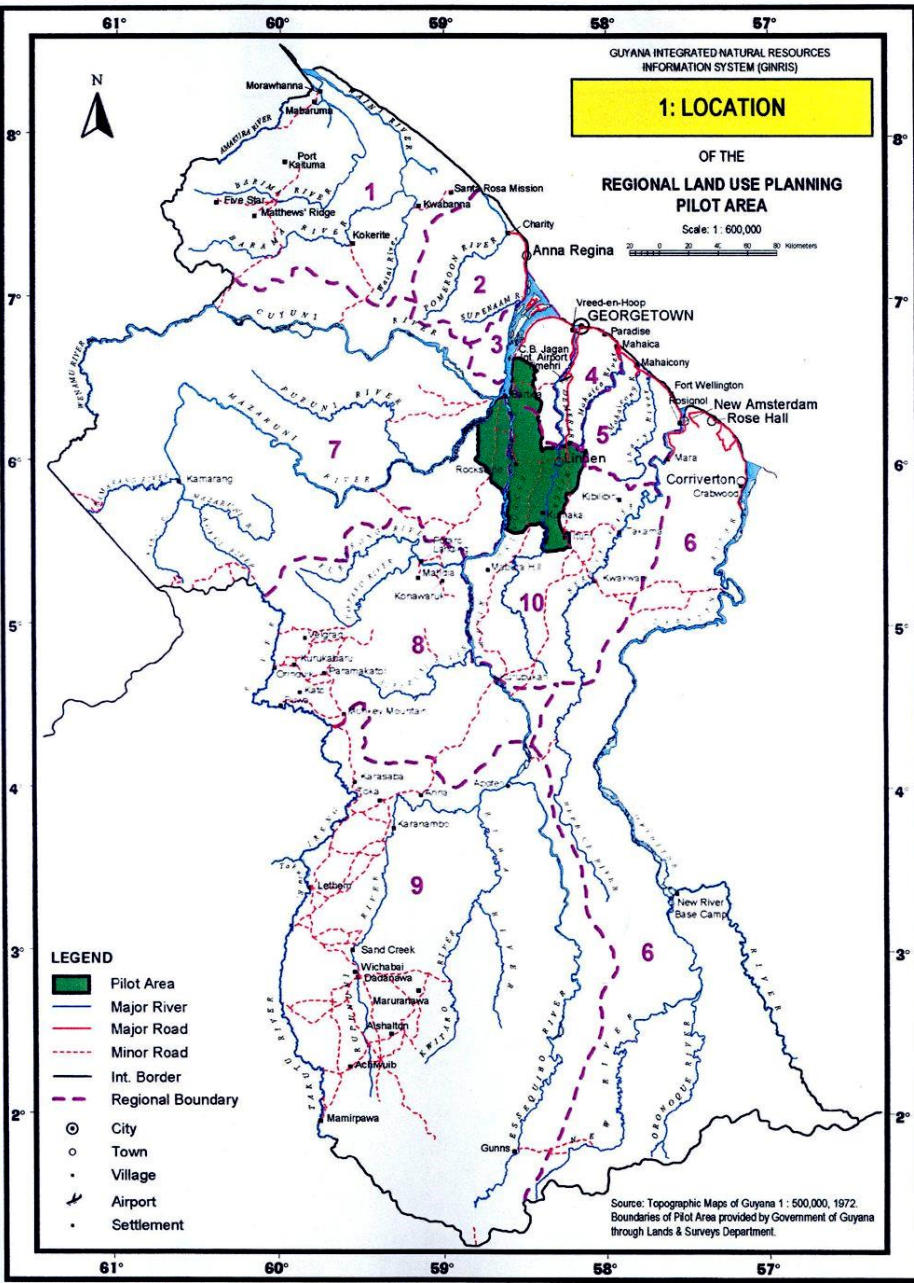


Piel de Magica

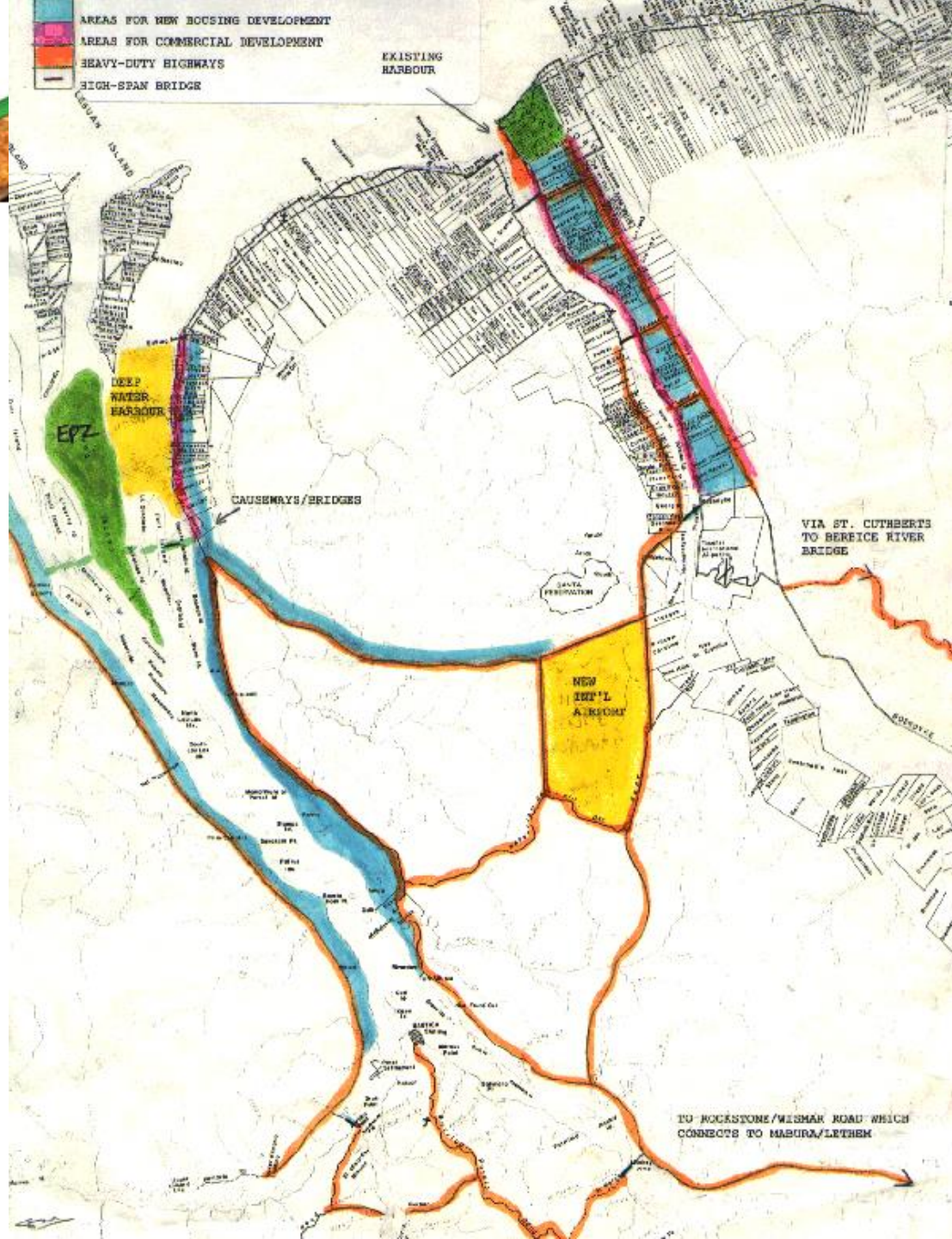
**GUYANA NEEDS A NEW CAPITAL**

**EGYPT 'S NEW ADMINISTRATIVE CAPITAL**









**GUYANA HAS MORE BEACH AREA THAN ALL CARIBBEAN COUNTRIES  
COMBINED**



## BEACH TOURISM OPTIONS

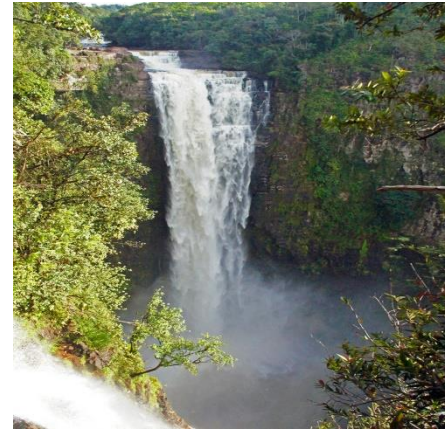


**GUYANA'S TOURISM VISION HAS TO BE EXPANDED TO CREATE A MORE COMPETITIVE PORTFOLIO OF SERVICE OFFERINGS**



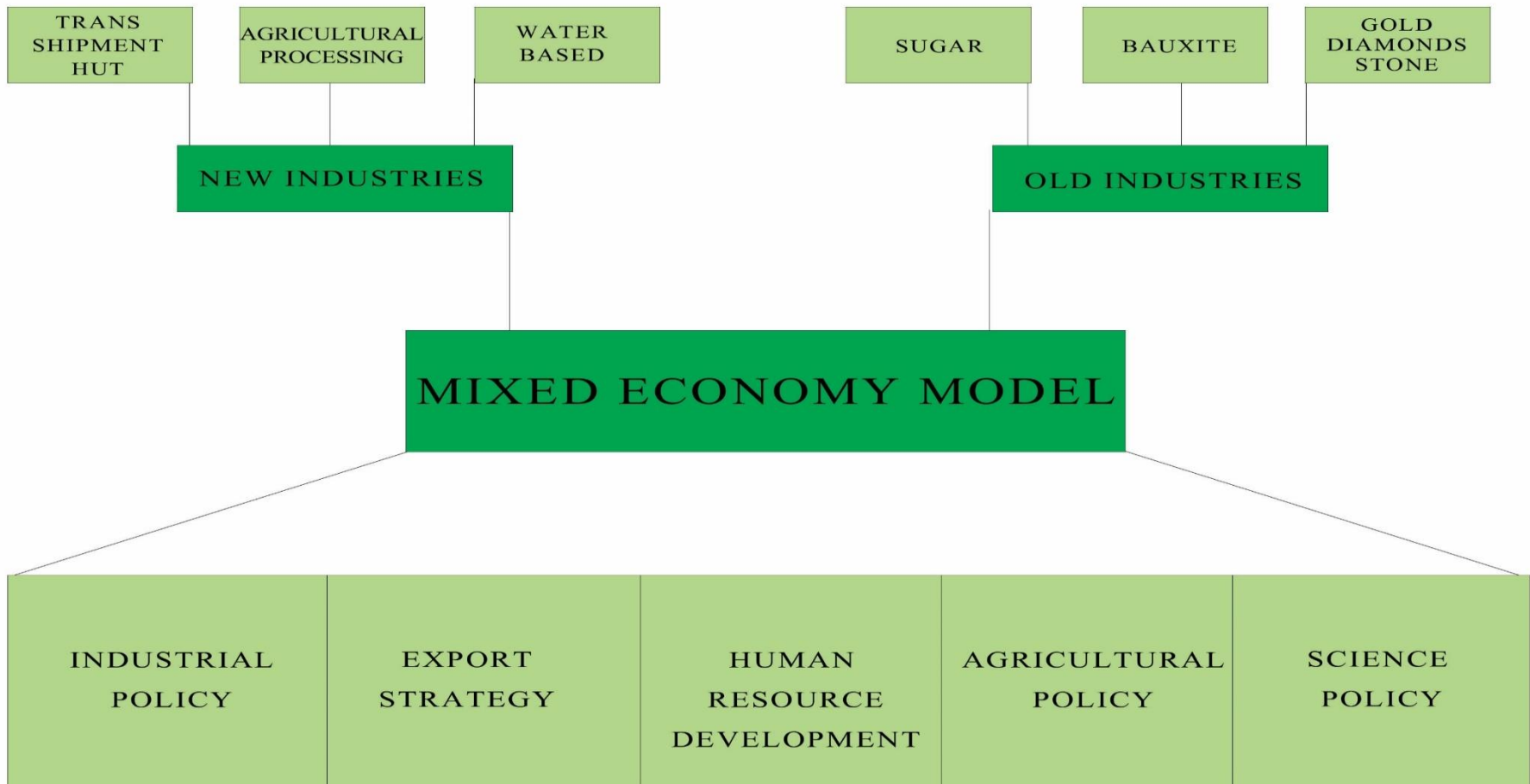


# TOURISM OPTIONS



**GUYANA'S VISION IS TO BECOME A GREEN STATE FUNDED  
BY OIL REVENUES**

# GREEN ECONOMY



**THERE ARE MANY GREEN ENERGY OPTIONS FOR INVESTORS**





## LOCAL CONTENT.....AN ONSHORE OIL AND GAS FACILITY



**LOCAL CONTENT.....AN ONSHORE LNG PLANT**

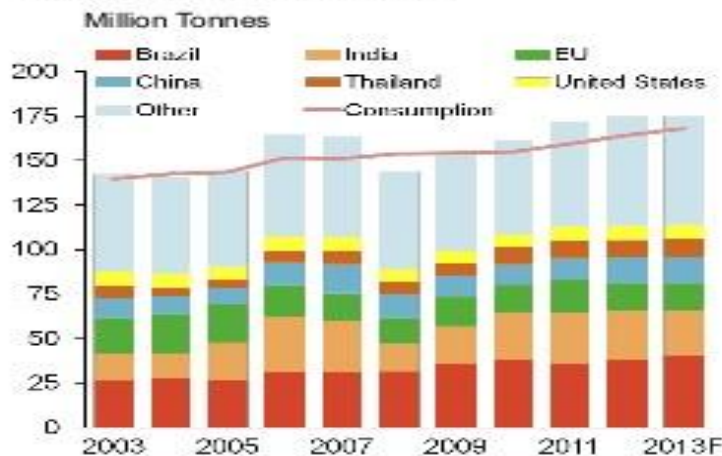


# SUGAR IS A VERY SUBSIDIZED STRATEGIC AND COMPLEX MARKETPLACE

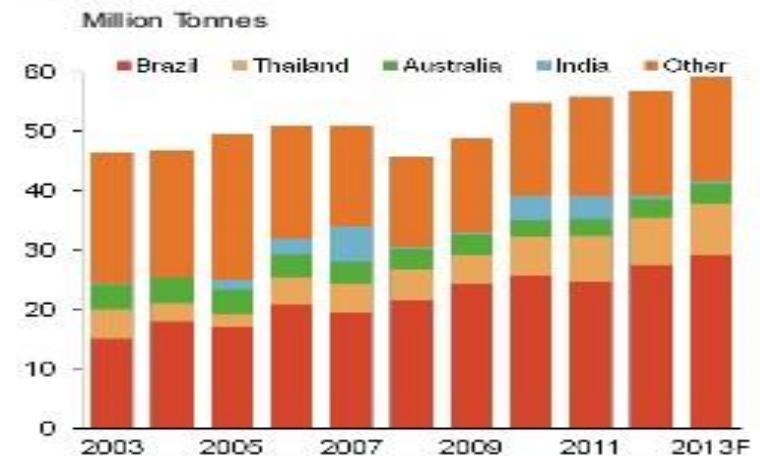
## World Sugar Profile

Rebound in World Production Has Placed Near-Term Pressure on Market

### Production & Consumption



### Exports

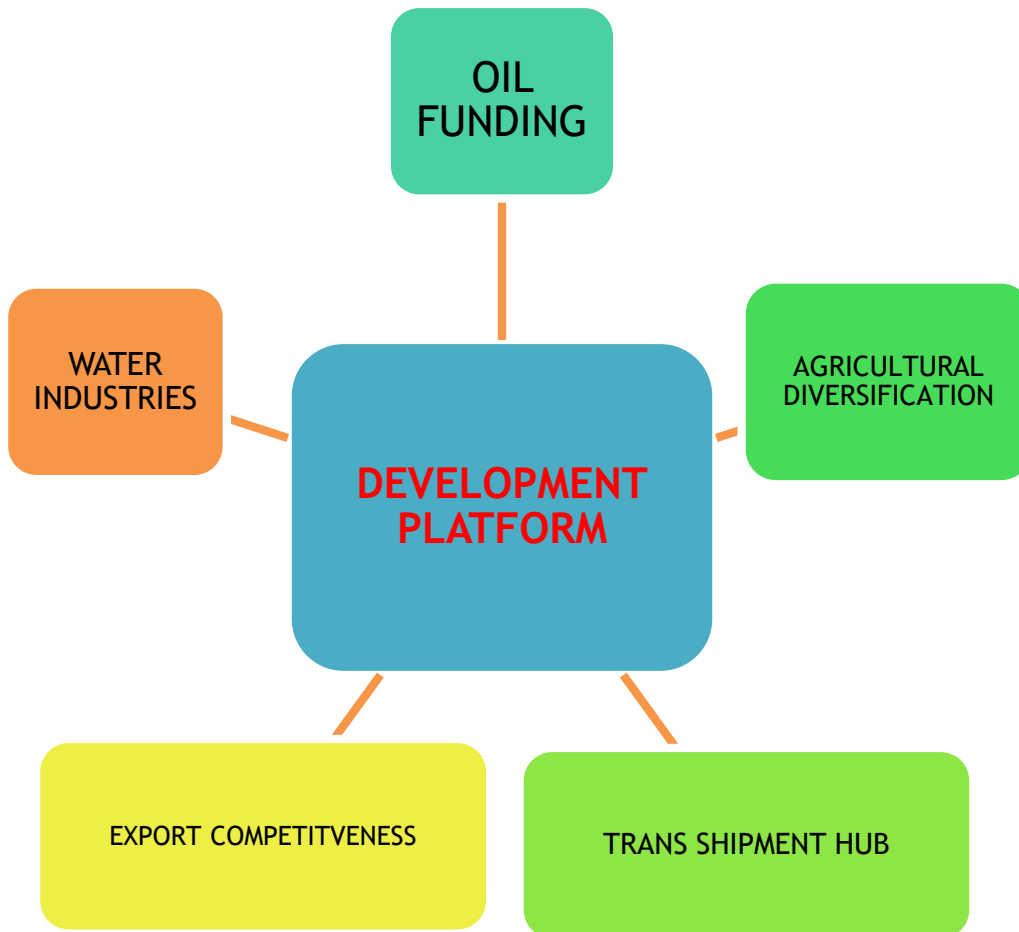


Stacked bars represent production by region.

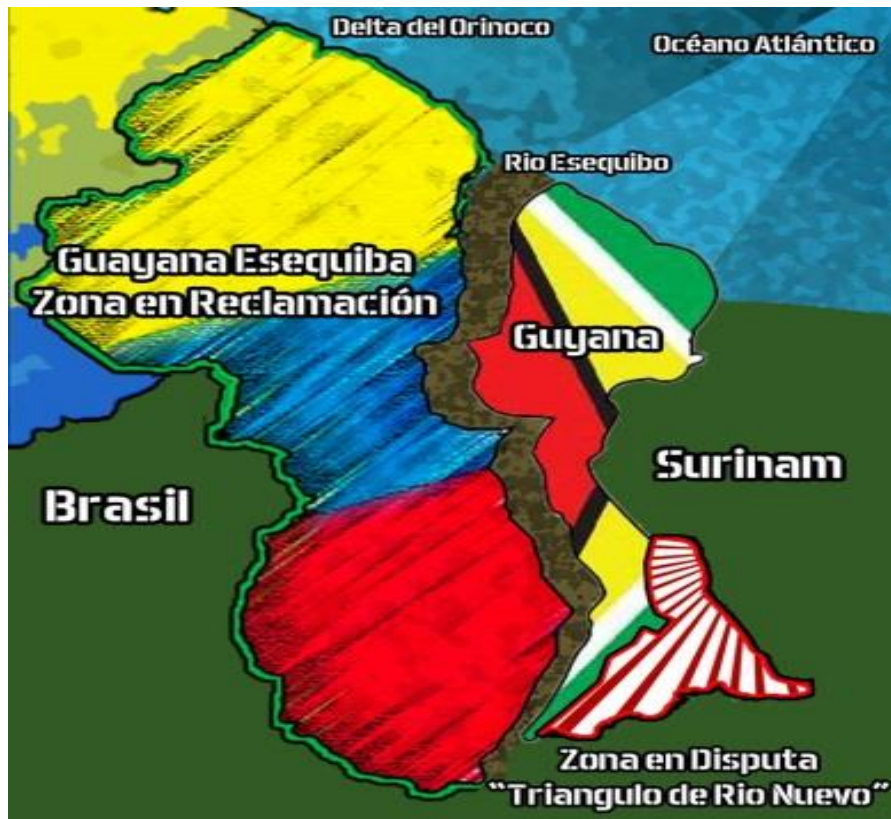
Based on crop year data. For example, 2013F refers to the 2013/14 crop year.



**A DEVELOPMENT PLATFORM BASED ON OUR COMPARATIVE ADVANTAGE IS REQUIRED**



# A NEW GUYANA.....OUR REPUBLIC



# THANK YOU!

For further information please refer to the  
Department's Strategic Document 2013-2028